



CSCM™ (Certified Supply Chain Manager) FREQUENTLY ASKED QUESTIONS (FAQ'S)



1. What does the CSCM stands for?

Certified Supply Chain Manager

2. Who gives out the Exam and the Certification?

ISCEA, The International Supply Chain Education Alliance conducts many workshops to improve the knowledge of Manufacturing and Service industry professionals worldwide. ISCEA's mission is to be a single source for Total Supply Chain Knowledge through Education, Certification, and Recognition.

ISCEA is the owner and operator of this Exam and Certification. Read more at http://www.iscea.com/about_us.html

3. What is the main Benefit of having the CSCM designation?

- ✓ Get recognized as a Global Supply Chain Industry Expert. ISCEA certifies that the CSCM is both expert in Supply Chain theory and a practitioner, who can manage and lead a modern Supply Chain Organization with P&L Responsibilities.
- ✓ A certified CSCM can use the title "CSCM" after his or her name with the signature and in business cards.
- ✓ A certified CSCM is qualified to instruct and train others for CSCM/CSCA/CSCP/CPIM/CPM Certifications.

4. What are the Topics covered in the CSCM Exam?

- | | |
|--|--|
| ✓ Elements of the Supply Chain, | ✓ Implementing controls, |
| ✓ Just-in-Time (JIT), | ✓ Understanding the Global Market, |
| ✓ Manufacturing Resources Planning MRP -
Techniques and Practice, | ✓ Outsourcing, |
| ✓ Demand Planning, | ✓ Understanding of Supply Chain Networks, |
| ✓ Capacity Management, | ✓ Make up of a Supply Chain Organization, |
| ✓ Demand management, | ✓ Systems that needed to run your SC, |
| ✓ Sales and Operations Planning, | ✓ Putting controls in place to support the SC
Vision, |
| ✓ Master Scheduling, | ✓ Supply Chain Projects, |
| ✓ Finite Scheduling, | ✓ Supply Chain Financial budgets, |
| ✓ Business Plans, | ✓ Total Supply Chain Cost implications, |
| ✓ Inventory management Techniques, | ✓ Product Costing, |
| ✓ Understanding your source of supply, | ✓ Operational Accounting, |
| ✓ How to manage your Procurement, | ✓ Managing Supply Chain Teams, |
| ✓ Partnership with Vendors, | ✓ Team Building, |
| ✓ Prioritizing and Sequencing work, | ✓ Total Quality Management (TQM), |
| ✓ Push and Pull Systems, | ✓ Continues Improvement, |
| | ✓ LEAN and Six-Sigma. |



**CSCM™ (Certified Supply Chain Manager)
FREQUENTLY ASKED QUESTIONS
(FAQ'S)**



5. Is there any Self Study Exam Preparation Material?

Yes, BRASI offers a CSCM preparation review handbooks and text book for US\$500. The exam is also included in the price. Please write to us at faq@brasi.org for registration or our local associates.

6. Can I just register of the CSCM exam?

Yes, exam fee is USD300. Please contact us to find out a test center near you.

7. How do I know if I am eligible for the CSCM certification examination?

Full-time Management / Engineering Students in final year of University or any working executive with minimum of graduate education are eligible for appearing for the CSCM examination.

8. Who provides the training and program support?

BRASI School of Supply Chain Management brings to you top quality training programs leading to globally recognized certification in Supply Chain Management. BRASI is the **Authorized Knowledge Provider** for **ISCEA - The International Supply Chain Education Alliance** as well as a recognized training provider for certification review courses from **APICS - The Association for Operations Management**.

Training is conducted by qualified, highly experienced industry professionals. The latest industry practices and business concepts are reviewed, using examples, class exercises, case studies and group discussions. The focus is on helping the participants understand the subject matter, achieve professional designation and use the body of knowledge at work, thus demonstrating the advanced skills set in order to improve business productivity and profitability.

The atmosphere at BRASI is friendly and helpful to learning and career advancement. Our instructors are regarded as highly effective, knowledgeable and helpful. The faculty comes from various industries and business functions, bringing to you a wealth of knowledge and insight. You will network with industry professionals and peer group from a rich and diverse business background.

Global Know-how, Local Results™



Picture from ISCEA library



Picture from BRASI library



**CSCM™ (Certified Supply Chain Manager)
FREQUENTLY ASKED QUESTIONS
(FAQ'S)**



9. What is the CSCM Exam content?

Subject Matter Covered in the ISCEA CSCM Exam:

- Supply Chain Body of Knowledge (80%)
- Theory of Constraints (10%)
- Operational Accounting (4%)
- Lean Six Sigma (4%)
- Leadership & Team Building (2%)

10. Break Down of the 80% of the Supply Chain Body of Knowledge in the Exam:

- ✓ Understating the Supply Chain
- ✓ Supply Chain Performance: Achieving Strategic Fit and Scope
- ✓ Supply Chain Drivers and Obstacles
- ✓ Designing the Distribution Network in a Supply Chain
- ✓ Network Design in the Supply Chain
- ✓ Network Design in an Uncertain Environment
- ✓ Demand Forecasting in a Supply Chain
- ✓ Aggregate Planning in the Supply Chain
- ✓ Planning Supply and Demand-Managing Predictable Variability
- ✓ Managing Economies of Scale in the Supply Chain- Cycle Inventory
- ✓ Managing Uncertainty in the Supply Chain- Safety Inventory
- ✓ Determining Optimal Level of Product Availability
- ✓ Sourcing Decisions in a Supply Chain
- ✓ Transportation in the Supply Chain
- ✓ Pricing and Revenue Management in the Supply Chain
- ✓ Coordination in the Supply Chain
- ✓ Information Technology and Supply Chain
- ✓ E-Business and the Supply Chain

11. How do I register for the CSCM training and / or exam?

- I. Download registration form at http://www.brasl.org/Course_Registration_Form.pdf
- II. Fill in the details and send us the scanned copy via email at faq@brasl.org
- III. Pay online on BRASI website at http://brasl.org/index.php?main_page=index&cPath=10_12
OR Send us a USD draft on the mailing address given on the registration form (and e-mail us the scanned copy)

12. How much does it cost to take the online CSCM training and proctored Exam?

Please contact us for the latest promotions at faq@brasl.org or call our local representative



CSCM™ (Certified Supply Chain Manager) FREQUENTLY ASKED QUESTIONS (FAQ'S)



13. How do I pay for the CSCM Exam Fees?

There are several ways you can make the payment:

- ✓ By credit card – Mastercard and Visa,
- ✓ Paypal,
- ✓ USD draft,
- ✓ Money transfers by Western Union, Moneygram
- ✓ Bank transfers
- ✓ E-mail money transfers (Available only in Canada in CAD\$)

14. How many Modules make up the CSCM Exam?

There is only one exam for CSCM certification.

15. Is the CSCM Exam computer based OR Pencil and Paper (P&P) based?

Only proctored Pencil and Paper exam are available.

Please write to us to find out about your nearest location at faq@brasi.org or contact your local representative.

16. When can I register for the Exam?

One must register at least 30 days prior to the exam.

17. What things are required on the date of the P&P Exam?

- a. Please get to the exam center 30 minutes prior to the exam to complete the registration process.
- b. Please bring following items, without which you will not be allowed to take the exam:
 - i) Two identifications, one of which should have your photo. They must be Government issued.
 - ii) The email confirmation received from BRASI
 - iii) The **ONLY** items allowed in the exam hall will be your ID's, number 2 pencils to make the answer in the electronic score card, simple calculator, and plain paper to do any calculations. You will also be allowed to bring in water, soft drinks and any medications that is needed for this four-hour period.

18. What is the exam format?

CSCM exam consists of 200 questions with multiple choice answers. You have to select one option which is most correct.

19. How many questions do I have to get correct to pass the CSCM Exam?

You have to get 140+ (70%) correct to pass the CSCM Exam.



**CSCM™ (Certified Supply Chain Manager)
FREQUENTLY ASKED QUESTIONS
(FAQ'S)**



20. Is there any negative marking?

No, therefore we suggest you to attempt all questions.

21. How soon will I get notified of the results?

- 1) Computer Based Test takers will know the status immediately after taking the Computer Base Test. ISCEA will mail CSCM certificate within 4 weeks of passing the exam.
- 2) Pencil and Paper exam takers will be notified within 30 days from taking the exam by BRASI. CSCM Certificate will be mailed within 6 weeks of passing the exam.

22. What if, I did not pass the exam?

If you do not pass the exam, you can take the exam once more by paying USD50.

23. Are there instructor led review workshops to help to prepare for the CSCM exam?

Yes, ISCEA and / or BRASI conducts **4 day (32 hour accelerated CSCM Review Workshops** on demand. In addition to workshops, various Universities and Colleges also conduct CSCM review workshops in USA

24. Do I have to take an ISCEA CSCM review workshop before taking the CSCM exam?

No, But we highly recommend that you take ISCEA or any other review workshop to gain the knowledge. We are interested in you knowing the subject matter as well as having the certification.

25. What are the various ways I can prepare for the CSCM exam?

There are many ways you can prepare for CSCM exam –

- ✓ Self Study
- ✓ Distant learning using review handbooks & offline support from BRASI
- ✓ Online Access provided by BRASI
- ✓ Instructor Led CSCM review workshop
- ✓ In-house training delivered by BRASI instructors for a group of 20 or more.

26. What do I need to do to maintain the Certification?

You need to have 15 ISCEA PDU (Professional Development Units) each year. 15 ISCEA PDU = 15 hours of continuing education related activities. Many activities, such as attending Supply Chain seminars and ISCEA events, webinars, qualify towards PDU points.



**CSCM™ (Certified Supply Chain Manager)
FREQUENTLY ASKED QUESTIONS
(FAQ'S)**



27. Does ISCEA – BRASI assist me in finding job?

Job connect Service:

Another Free Service for ISCEA Members. ISCEA receives requests from multi-national Companies for qualified Supply Chain Professional with CSCM Certification. If you are interested or know of anyone looking for employment, please post resumes at

<http://tinyurl.com/2wg72d3> Grimmis is ISCEA's International Placement Services operation.

AND /OR

<http://tinyurl.com/2ualcoz> Global Supply Chain Jobs is an affiliate to BRASI and ISCEA.

Is there any ISCEA Recommended Self Study Books for CSCM or CSCA exams?

Yes. Here are the Recommended Self Study books. These books are available at ISCEA Book Store and at any leading Bookseller in your area.

a) Supply Chain Management, by Sunil Chopra, Peter Meindl.

For advanced undergraduate and MBA courses in Supply Chain Management. This book brings together the strategic role of the supply chain, key strategic drivers of supply chain performance, and the tools and techniques for supply chain analysis.

Every chapter gives suggestions that managers can use in practice and all methodologies are illustrated with an application in Excel. Fully updated material keeps the book on the forefront of supply chain management. Distribution networks (Chapter 4); Sourcing (Chapter 13), discusses different sourcing activities including supplier assessment, supplier contracts, design collaboration, and procurement; Price and revenue management (Chapter 15); Early coverage of designing the supply chain network-after developing a strategic framework, readers can discuss supply chain network design in Chapters 5 and 6 and then move on to demand, supply, inventory, and transportation planning; Information Technology in the Supply Chain (Chapter 17). For business professionals managing the supply chain.

b) Manufacturing Operations and Supply Chain Management by David L. Taylor, David Brunt

A text explaining both the theory and the practical application of the 'lean' approach to manufacturing operations and supply chain management. Includes practical case studies which illustrate the theory presented, dealing with every aspect of the supply chain. For students in logistics, operations management, or supply chain management.

c) Necessary But Not Sufficient by Eliyahu M. Goldratt, Eli Schragenheim, Carol A. Ptak

After reading the newspapers and following the sharp oscillations of the stock market, it becomes apparent that hi-tech companies are of a different breed. Never before have the chances of making a fortune been so realistic and never before have large companies been so fragile. What is really going on inside these hi-tech companies? What types of pressures and challenges are they facing? And how do they cope? Computer software providers, especially the ones that specialize in handling the data needs of organizations, are prime examples of these volatile companies. In the nineties we witnessed their growth from small businesses into



CSCM™ (Certified Supply Chain Manager) FREQUENTLY ASKED QUESTIONS (FAQ'S)



multi-billion dollar giants. No wonder investors were attracted. In 1998 it was easy for such companies to raise as much money as they wanted. But now, investment funds have dried up. Why? And more importantly, is there a way to reverse the trend? This book gives the answers.

d) World Class Supply Management by David N. Burt, Donald W Dobler, Stephen Starling

The best-selling textbook in purchasing and supply management through several editions, this book presents a practical framework for students to apply how firms actually manage the enterprise-wide functions of purchasing and supply in today's business environment. This edition represents a complete and thorough revision of the book, now explaining purchasing and supply management in the context of the supply chain, which has begun to dominate the literature in the field. World Class Supply Management: The Key to Supply Chain Management, Seventh Edition, reflects that change in focus, right down to the title (formerly called, more traditionally, Purchasing and Supply Management; now with the subtitle that specifically references the book's increased focus on supply-chain issues). New chapters have been added to the beginning and end of the text, to frame the new discussion of supply chain issues. The book has also been thoroughly updated to reflect the realities of purchasing and supply management in the digital age.

e) Lean Six Sigma : Combining Six Sigma Quality with Lean Production Speed by Michael L. George

f) Introduction to the Theory of Constraints (TOC) Management System by Jr, Thomas B. McMullen

All these books, plus more are available online or a bookseller in your city. These books are also available at most university and public libraries.

28. Will there be hard copies of exam training material provided?

Hard copies of review books along with the text book are available for USD250 (includes shipping and postage) any import duty / taxes to be borne by the candidates. Please contact your local representative/s.

29. When will the online content material be available?

The Global launch for CSCM online is scheduled for Jan 2011. However, the online registration will open during mid Dec'10 or early January 2011. First 100 registrants will be able to register at a special discounted Price, please contact us for more details on fees. (Also see Q 11)

Upon successful registration and receipt of payment, we will notify you about your log in ID's. The access will commence from your first log in date and remain available to you for up to 8 weeks. Please refer to our website for latest updates.

30. What are the other Certifications and Workshops offered by ISCEA?

Please feel free to visit our websites for more information. See 32



**CSCM™ (Certified Supply Chain Manager)
FREQUENTLY ASKED QUESTIONS
(FAQ'S)**



31. Are there any online forums, where I can network with other Supply Chain Professionals?

Yes, we would encourage you to join us on the following forums

Linkedin

BRASI <http://www.linkedin.com/groups?mostPopular=&gid=2256170>

ISCEA <http://www.linkedin.com/groups?mostPopular=&gid=2146691>

CSCM <http://www.linkedin.com/groups?mostPopular=&gid=3042191>

Facebook

BRASI <http://tinyurl.com/3yulnta>

ISCEA (Latin America) <http://tinyurl.com/37z5m2s>

ISCEA (Alexandria University Chapter) <http://tinyurl.com/25ztup8>

IAYSCP-UAE <http://tinyurl.com/265kwxk>

ISCEA -HK <http://tinyurl.com/2ev35p5>

Twitter

ISCEA <http://twitter.com/#!/ISCEA>

BRASI <http://twitter.com/#!/brasischool>

32. What websites, I can visit to know more about ISCEA and BRASI.

BRASI www.brasiorg ; www.brasiin or www.brasius

ISCEA www.iscea.com or www.isceanet

IAYSCP <http://www.iayscp.org/> and <http://www.iayscpnexus.org/>



**CSCM™ (Certified Supply Chain Manager)
FREQUENTLY ASKED QUESTIONS
(FAQ'S)**



33. If my question is not in this list, whom should I contact?

Call, Sameer Sen, Associate Instructor and Consultant
BRASI School of Supply Chain Management, at + 1 416 899 7389
or e-mail your question(s) to faq@brasi.org

You can also write to us at:

BRASI
Business Research And Service Institute
3300 Bloor St. W, Suite 3140,
Toronto, ON, Canada
M8X 2X3

OR

ISCEA
The International Supply Chain Education Alliance
2000 Auburn Drive, Suite 200
Beachwood, OH 44122
USA